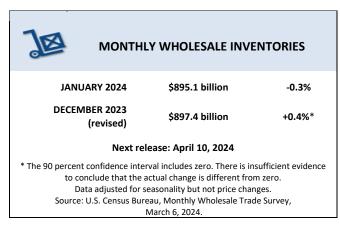
### FOR RELEASE AT 10:00 AM EST, WEDNESDAY, MARCH 6, 2024

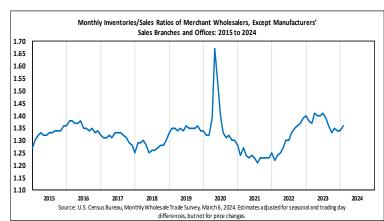
# **MONTHLY WHOLESALE TRADE: SALES AND INVENTORIES, JANUARY 2024**

Release Number: CB24-37

**Intention to Revise:** Monthly Wholesale sales, inventories, and inventories/sales ratios will be revised based on the results of the 2022 Annual Wholesale Trade Survey. Revised not adjusted and corresponding adjusted estimates are scheduled to be released on our website on March 27, 2024 at 10:00 a.m. EDT.

**March 6, 2024** — The U.S. Census Bureau announced the following new wholesale trade statistics for January 2024:





### Sales

January 2024 sales of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations and trading day differences but not for price changes, were \$657.2 billion, down 1.7 percent (±0.4 percent) from the revised December level and were down 1.5 percent (±0.9 percent) from the revised January 2023 level. The November 2023 to December 2023 percent change was revised from the preliminary estimate of up 0.7 percent (±0.5 percent) to up 0.3 percent (±0.5 percent)\*.

#### **Inventories**

Total inventories of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations and trading day differences, but not for price changes, were \$895.1 billion at the end of January, down 0.3 percent (±0.2 percent) from the revised December level. Total inventories were down 2.5 percent (±1.1 percent) from the revised January 2023 level. The December 2023 to January 2024 percent change was revised from the advance estimate of down 0.1 percent (±0.2 percent)\* to down 0.3 percent (±0.2 percent).

**Data Inquiries** 

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### **Inventories/Sales Ratio**

The January inventories/sales ratio for merchant wholesalers, except manufacturers' sales branches and offices, based on seasonally adjusted data, was 1.36. The January 2023 ratio was 1.38.

### **GENERAL INFORMATION**

### Release Schedule

The February 2024 Monthly Wholesale Trade Report is scheduled for release on April 10, 2024. View the full schedule in the Economic Briefing Room: <a href="https://www.census.gov/economic-indicators/">www.census.gov/economic-indicators/</a>>.

For additional survey information, including customizable time series estimates by industry, visit <a href="https://www.census.gov/wholesale/">www.census.gov/wholesale/</a>.

## **Statement Regarding Natural Disasters**

For information on the impact of natural disasters on the compilation of this report, please see <a href="https://www.census.gov/wholesale/natural">www.census.gov/wholesale/natural</a> disaster fags.html>.

### **EXPLANATORY NOTES**

# **Reliability of the Estimates**

Because the estimates presented in this report are based on a sample survey, they contain sampling error and nonsampling error.

Sampling error is the difference between the estimate and the result that would be obtained from a complete enumeration of the sampling frame conducted under the same survey conditions. This error occurs because only a subset of the entire sampling frame is measured in a sample survey. Standard errors and coefficients of variation, as given in Table 2 of this report, are estimated measures of sampling variation.

The margin of sampling error, as used on page 1, gives a range about the estimate, which can be used to construct a 90-percent confidence interval. If, for example, the percent change estimate is  $\pm 1.2$  percent and its estimated standard error is 0.8 percent, then the margin of sampling error is  $\pm 1.753 \times 0.8$  percent or  $\pm 1.4$  percent, and the 90 percent confidence interval is  $1.2 \pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  or  $\pm 1.4$  percent to  $\pm 1.4$  percent. If the interval contains 0, then one does not have sufficient statistical evidence to conclude at the 90 percent confidence level that the actual change is different from zero. Estimated changes shown in the text are statistically significant unless otherwise noted. For a monthly total, the estimated coefficient of variation is given. The resulting confidence interval is the estimated monthly total  $\pm 1.753 \times CV \times ($ the estimated monthly total). The Census Bureau recommends that individuals using estimates in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from the estimates.

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Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. This type of error can occur because of nonresponse, insufficient coverage of the universe of wholesale businesses, mistakes in the recording and coding of data, model error, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

## **Description of the Survey**

The Census Bureau conducts the Monthly Wholesale Trade Survey to provide national estimates of monthly sales, end-of-month inventories, and inventories-to-sales ratios by kind of business for wholesale firms located in the United States. Specifically, the MWTS covers wholesale merchants who sell goods on their own account and include such businesses as wholesale merchants or jobbers, industrial distributors, exporters, and importers. Sales offices and branches maintained by manufacturing, refining, or mining firms for the purpose of marketing their products are not covered in this report. Also excluded is NAICS Industry Group 4251: Wholesale Electronic Markets and Agents and Brokers.

The MWTS sample was selected using a stratified, one-stage design with strata defined by kind of business (e.g., Automotive, Furniture, Lumber, etc.) and annual sales size. The sample includes firms of all sizes and is updated on a quarterly basis to account for new wholesale firms, deaths, and other changes to the wholesale universe. Each month, questionnaires are mailed to employer firms selected in a probability sample of approximately 4,200. For surveyed companies, approximately 59.0 percent provided data for this reporting period, resulting in a total quantity response rate of 62.6 percent for sales and 63.6 percent for inventories.

Monthly sales and inventories estimates are obtained by summing weighted data (either reported or imputed). The monthly estimates are benchmarked to annual survey estimates and are adjusted for seasonal variation and trading day differences. Individuals who use estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates. Additional information on the MWTS can be found on the Census Bureau website at: <www.census.gov/wholesale/>.

The Census Bureau has reviewed this data product to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Project No. 7503922, Disclosure Review Board (DRB) approval number: CBDRB-FY24-0002).

### **RESOURCES**

## API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before. <a href="https://www.census.gov/developers/">www.census.gov/developers/</a>

### **Data Inquiries**

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## **FRED Mobile App**



Receive the latest updates on the nation's key economic indicators by downloading the FRED App < https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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\* The 90 percent confidence interval includes zero. There is insufficient evidence to conclude that the actual change is different from zero.

**Data Inquiries** 

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Table 1. Estimates of Monthly Sales, Inventories, and Inventories/Sales Ratios of Merchant Wholesalers, Except Manufacturers' Sales Branches and Offices

[Total sales and inventories estimates are shown in millions of dollars. Estimates are based on data from the Monthly Wholesale Trade Survey.]

		Sales					Inventories <sup>4</sup>							La contrador (Color Botto)		
NAICS1	Kind of Business		Monthly	Percent change			Monthly			Percent change			Inventories/Sales Ratios			
code		Jan.	Dec.	Jan.	Jan./	Dec./	Jan. 24/	Jan.	Dec.	Jan.	Jan./	Dec./	Jan. 24/	Jan.	Dec.	Jan.
		2024	2023	2023	Dec.	Nov.	Jan. 23	2024	2023	2023	Dec.	Nov.	Jan. 23	2024	2023	2023
2		(p)	(r)	(r)				(p)	(r)	(r)				(p)	(r)	(r)
Adjusted <sup>2</sup>			***													
42	U.S. Total	657,153	668,324	667,186	-1.7	0.3	-1.5	895,060	897,432	918,327	-0.3	0.4	-2.5	1.36	1.34	1.38
423	.Durable	308,595	310,849	308,032	-0.7	0.8	0.2	565,968	564,975	558,184	0.2	0.7	1.4	1.83	1.82	1.81
4231	Automotive	50,881	49,243	47,995	3.3	-2.5	6.0	92,207	91,559	82,158	0.7	3.3	12.2	1.81	1.86	1.71
4232	Furniture	10,493	10,787	10,289	-2.7	4.9	2.0	17,055	17,013	19,439	0.2	-1.4	-12.3	1.63	1.58	1.89
4233 4234	Lumber	17,059 49,620	18,447 50,119	18,937 48,549	-7.5 -1.0	-0.3 -0.3	-9.9 2.2	30,210 61,909	29,818 61,825	32,442 62,733	1.3 0.1	0.8 1.9	-6.9 -1.3	1.77 1.25	1.62 1.23	1.71 1.29
4234	Prof. equip. Comp. equip.	24,025	24,178	24,063	-0.6	-0.3 -2.2	-0.2	20,291	19,957	20,604	1.7	4.9	-1.5 -1.5	0.84	0.83	0.86
42343	Metals	18,210	18,786	20,082	-3.1	3.1	-9.3	40,867	41,269	44,360	-1.0	-0.8	-7.9	2.24	2.20	2.21
4236	Electrical	64,622	64,004	63,998	1.0	2.2	1.0	81,830	82,644	86,958	-1.0	-0.2	-5.9	1.27	1.29	1.36
4237	Hardware	19,471	19,714	19,888	-1.2	0.1	-2.1	45,217	45,203	48,661	0.0	-0.9	-7.1	2.32	2.29	2.45
4238	Machinery	51,631	52,342	52,142	-1.4	1.0	-1.0	155,241	154,059	136,653	0.8	1.3	13.6	3.01	2.94	2.62
4239	Misc. Durable	26,608	27,407	26,152	-2.9	4.0	1.7	41,432	41,585	44,780	-0.4	-2.5	-7.5	1.56	1.52	1.71
424	.Nondurable	348,558	357,475	359,154	-2.5	-0.1	-3.0	329,092	332,457	360,143	-1.0	-0.2	-8.6	0.94	0.93	1.00
4241	Paper	7,788	8,025	8,430	-3.0	0.4	-7.6	8,002	8,192	9,558	-2.3	1.1	-16.3	1.03	1.02	1.13
4242	Drugs	89,916	91,662	81,579	-1.9	1.4	10.2	90,092	89,966	87,029	0.1	2.6	3.5	1.00	0.98	1.07
4243	Apparel	12,249	11,887	12,848	3.0	0.4	-4.7	31,521	32,507	40,661	-3.0	-2.2	-22.5	2.57	2.73	3.16
4244	Groceries	72,869	74,402	73,180	-2.1	2.3	-0.4	53,099	53,053	55,113	0.1	0.6	-3.7	0.73	0.71	0.75
4245	Farm products	22,993	23,836	28,616	-3.5	-1.2	-19.6	25,292	26,494	35,025	-4.5	-4.6	-27.8	1.10	1.11	1.22
4246	Chemicals <sup>3</sup>	13,682	13,886	13,788	-1.5	-0.2	-0.8	14,136	14,532	16,725	-2.7	-0.3	-15.5	1.03	1.05	1.21
4247	Petroleum	84,756	87,671	92,380	-3.3	-3.2	-8.3	26,332	26,062	31,775	1.0	-6.4	-17.1	0.31	0.30	0.34
4248	Alcohol	15,009	15,295	15,991	-1.9	-4.3	-6.1	24,831	24,600	25,436	0.9	0.4	-2.4	1.65	1.61	1.59
4249	Misc. Nondur.	29,296	30,811	32,342	-4.9	1.8	-9.4	55,787	57,051	58,821	-2.2	0.7	-5.2	1.90	1.85	1.82
Not Adjus	sted													2024	les to dat	2023
42	U.S. Total	630,493	650,275	623,017	-3.0	-2.2	1.2	903,052	902,971	928,670	0.0	0.3	-2.8		,493	623,017
423	.Durable	294,021	303,851	285,513	-3.2	-0.5	3.0	562,265	558,357	554,728	0.7	-0.5	1.4		,021	285,513
4231	Automotive	48,540	49,637	44,875	-2.2	-0.5	8.2	92,576	91,559	82,569	1.1	0.1	12.1		,540	44,875
4232	Furniture	9,853	10,248	9,414	-3.9	1.1	4.7	16,987	16,877	19,361	0.7	-2.1	-12.3		,853	9,414
4233	Lumber	15,950	15,588	17,157	2.3	-9.3	-7.0	29,908	28,655	32,085	4.4	0.7	-6.8	15	,950	17,157
4234	Prof. equip.	47,040	53,427	44,665	-12.0	6.3	5.3	61,723	61,269	62,608	0.7	0.3	-1.4	47	,040	44,665
42343	Comp. equip.	22,175	27,104	21,609	-18.2	9.2	2.6	20,108	19,857	20,398	1.3	2.1	-1.4	22	,175	21,609
4235	Metals	18,374	15,949	19,660	15.2	-3.9	-6.5	40,663	41,393	44,138	-1.8	0.7	-7.9	18	,374	19,660
4236	Electrical	61,908	63,172	59,902	-2.0	-6.9	3.3	81,503	81,570	86,610	-0.1	0.2	-5.9		,908	59,902
4237	Hardware	18,108	17,250	17,859	5.0	-6.6	1.4	44,313	44,254	47,785	0.1	-1.5	-7.3		,108	17,859
4238	Machinery	48,172	52,708	47,241	-8.6	9.5	2.0	153,533	151,902	135,150	1.1	-0.5	13.6		,172 ,076	47,241
4239	Misc. Durable	26,076	25,872	24,740	0.8	-3.5	5.4	41,059	40,878	44,422	0.4	-4.1	-7.6			24,740
424	.Nondurable	336,472	346,424	337,504	-2.9	-3.7	-0.3	340,787	344,614	373,942	-1.1	1.7	-8.9		,472	337,504
4241 4242	Paper Drugs	7,850 90,815	7,672 91,112	8,202 79,132	2.3 -0.3	-3.3 0.0	-4.3 14.8	8,082 90,993	8,315 94,644	9,644 87,029	-2.8 -3.9	3.0 7.2	-16.2 4.6		,850 ,815	8,202 79,132
4242	Apparel	11,428	9,985	11,627	14.5	-20.2	-1.7	31,679	31,792	40,783	-0.4	-0.3	-22.3		,428	11,627
4244	Groceries	71,193	72,468	70,033	-1.8	-20.2	1.7	52,887	53,318	54,893	-0.4	-1.8	-3.7		,193	70,033
4245	Farm products	24,672	24,861	29,446	-0.8	-6.9	-16.2	31,640	33,674	43,991	-6.0	-5.5	-28.1		,672	29,446
4246	Chemicals	13,668	12,386	13,347	10.4	-8.5	2.4	14,136	14,532	16,725	-2.7	-0.3	-15.5		,668	13,347
4247	Petroleum	78,738	82,849	84,990	-5.0	-7.7	-7.4	26,780	25,567	32,442	4.7	-5.3	-17.5	78	,738	84,990
4248	Alcohol	11,917	17,207	12,201	-30.7	0.8	-2.3	24,061	22,583	24,673	6.5	-8.3	-2.5		,917	12,201
4249	Misc. Nondur.	26,191	27,884	28,526	-6.1	-2.2	-8.2	60,529	60,189	63,762	0.6	10.3	-5.1	26	,191	28,526
Footnotes:																

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, March 6, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

<sup>&</sup>lt;sup>p</sup> Preliminary estimate.

 $<sup>^{\</sup>rm r}$  Revised estimate.

<sup>&</sup>lt;sup>1</sup> For a full description of the NAICS codes used in this table, see the 2012 NAICS manual or <a href="https://www.census.gov/naics/">https://www.census.gov/naics/</a>.

<sup>&</sup>lt;sup>2</sup> Except where indicated, sales and inventories estimates are adjusted for seasonal variation. Estimates of sales are also adjusted for trading day differences and moving holidays. Estimates of inventories are also adjusted for trading day differences. See Table 3 for the combined adjustment factors. Adjusted sales-to-date estimates are not tabulated.

<sup>&</sup>lt;sup>3</sup> No significant seasonal pattern for this NAICS code was detected in the latest annual review of the seasonal adjustment for inventories. Consequently, the "Adjusted" inventories estimates are equal to the "Not Adjusted" estimates.

<sup>&</sup>lt;sup>4</sup> Adjusted and not adjusted inventories for aggregate NAICS levels 42, 423, and 424 are revised from the Advance Economic Indicators Report.

Table 2. Estimated Measures of Sampling Variability of Monthly Wholesale Sales and Inventory Estimates

[Estimates are shown as percents and are based on data from the Monthly Wholesale Trade Survey.]

NAICS code	Kind of Business		ient of variati				ndard error f	or monthly to	Coefficient for t	Standard error for percent change		
		Preliminary estimates		Final estimates			consecutive nths	Current in current moi	month to nth last year	Sales to date		Current year sales to date to
		Sales	lnv.	Sales	lnv.	Sales	lnv.	Sales	lnv.	Current year	Previous year	previous year sales to date
42	U.S. Total	1.1	2.1	1.0	2.1	0.2	0.1	0.5	0.6	1.1	1.0	0.5
423	.Durable	1.6	3.0	1.7	3.0	0.5	0.1	0.6	0.7	1.6	1.5	0.6
4231	Automotive	4.0	7.4	3.8	7.5	0.8	0.3	1.6	3.1	4.0	3.7	1.6
4232	Furniture	5.9	9.0	6.6	8.7	2.7	0.5	3.9	2.2	5.9	5.7	3.9
4233	Lumber	4.3	6.2	5.2	6.3	1.0	0.5	1.8	1.6	4.3	5.8	1.8
4234	Prof. equip.	3.6	5.6	3.7	5.6	0.6	0.9	0.9	1.1	3.6	3.3	0.9
42343	Comp. equip.	4.6	3.8	4.8	4.9	0.9	2.0	1.0	1.2	4.6	4.1	1.0
4235	Metals	4.6	7.0	4.3	7.2	1.7	0.4	1.6	1.7	4.6	5.2	1.6
4236	Electrical	3.6	5.0	3.5	5.0	0.6	0.3	1.2	0.9	3.6	3.1	1.2
4237	Hardware	5.8	10.8	6.7	10.8	1.1	0.4	1.1	1.2	5.8	6.0	1.1
4238	Machinery	3.0	4.1	4.2	3.9	1.7	0.2	1.8	1.6	3.0	3.4	1.8
4239	Misc. Durable	5.1	6.9	5.5	6.9	1.8	0.5	2.1	1.6	5.1	4.9	2.1
424	.Nondurable	1.2	1.8	1.1	1.9	0.2	0.2	0.6	0.6	1.2	1.2	0.6
4241	Paper	3.5	7.0	4.0	6.8	1.0	0.4	1.4	2.2	3.5	3.2	1.4
4242	Drugs	2.4	4.6	2.0	4.6	0.5	0.3	0.9	0.8	2.4	2.2	0.9
4243	Apparel	7.1	5.4	8.4	5.4	3.1	0.5	2.6	1.1	7.1	6.5	2.6
4244	Groceries	3.6	4.0	3.6	3.7	0.6	0.7	0.8	1.5	3.6	3.4	0.8
4245	Farm products	4.9	6.5	4.6	6.6	1.8	0.7	1.9	2.1	4.9	2.9	1.9
4246	Chemicals	5.0	9.5	5.4	9.4	2.1	0.7	1.5	1.9	5.0	4.7	1.5
4247	Petroleum	3.8	4.1	3.9	4.6	0.3	0.5	0.9	1.4	3.8	3.9	0.9
4248	Alcohol	7.5	12.4	7.7	12.5	1.4	0.6	1.2	1.6	7.5	7.4	1.2
4249	Misc. Nondur.	6.5	7.0	7.1	7.0	1.7	1.0	2.6	1.9	6.5	7.3	2.6

### Note:

Estimated measures of sampling variability are based on estimates not adjusted for seasonal variation, trading day differences, or moving holidays. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions may be found at <<a href="https://www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html">www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html</a>>.

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, March 6, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

Table 3. Combined Adjustment Factors for Monthly Wholesale Sales and Inventory Estimates

[Combined adjustment factors are computed using the Census Bureau's X-13 ARIMA-SEATS program and are based on data from the Monthly Wholesale Trade Survey.]

NAICS	Kind of	Sales							Inventories					
code	Business	2024		2023				20	24	2023				
		Feb.	Jan.r	Dec.r	Nov.	Oct.	Jan.r	Feb.	Jan.r	Dec.r	Nov.	Oct.	Jan.r	
42	U.S. Total <sup>2</sup>	0.930	0.962	0.973	0.997	1.039	0.938	1.011	1.014	1.010	1.007	1.003	1.012	
423	.Durable	0.929	0.949	0.977	0.994	1.048	0.923	0.995	0.995	0.989	0.998	1.002	0.996	
4231	Automotive	0.947	0.954	1.008	0.987	1.037	0.935	1.013	1.004	1.000	1.032	1.010	1.005	
4232	Furniture	0.941	0.939	0.950	0.986	1.057	0.915	0.983	0.996	0.992	0.999	1.008	0.996	
4233	Lumber	0.903	0.935	0.845	0.929	1.068	0.906	1.003	0.990	0.961	0.962	0.973	0.989	
4234	Prof. equip.	0.912	0.948	1.066	1.000	1.022	0.920	0.984	0.997	0.991	1.007	1.019	0.998	
42343	Comp. equip.	0.864	0.923	1.121	1.004	1.028	0.898	0.976	0.991	0.995	1.023	1.018	0.990	
4235	Metals	0.982	1.009	0.849	0.911	1.029	0.979	0.987	0.995	1.003	0.988	0.989	0.995	
4236	Electrical	0.906	0.958	0.987	1.083	1.079	0.936	0.989	0.996	0.987	0.983	1.006	0.996	
4237	Hardware	0.923	0.930	0.875	0.938	1.031	0.898	0.995	0.980	0.979	0.985	0.992	0.982	
4238	Machinery	0.925	0.933	1.007	0.929	1.042	0.906	0.996	0.989	0.986	1.003	0.995	0.989	
4239	Misc. Durable	0.965	0.980	0.944	1.018	1.060	0.946	0.982	0.991	0.983	1.000	1.026	0.992	
424	.Nondurable	0.935	0.962	0.964	1.006	1.035	0.938	1.034	1.042	1.041	1.020	1.002	1.040	
4241	Paper	0.936	1.008	0.956	0.993	1.049	0.973	0.998	1.010	1.015	0.996	0.998	1.009	
4242	Drugs	0.937	1.010	0.994	1.008	1.029	0.970	0.996	1.010	1.052	1.007	0.972	1.000	
4243	Apparel	0.999	0.933	0.840	1.057	1.167	0.905	0.972	1.005	0.978	0.959	1.006	1.003	
4244	Groceries	0.943	0.977	0.974	0.998	1.034	0.957	0.981	0.996	1.005	1.030	1.029	0.996	
4245	Farm products	0.974	1.073	1.043	1.106	1.093	1.029	1.192	1.251	1.271	1.283	1.138	1.256	
4246	Chemicals <sup>3</sup>	0.970	0.999	0.892	0.973	1.021	0.968	1.000	1.000	1.000	1.000	1.000	1.000	
4247	Petroleum	0.914	0.929	0.945	0.991	1.038	0.920	1.017	1.017	0.981	0.970	0.941	1.021	
4248	Alcohol	0.877	0.794	1.125	1.068	1.012	0.763	0.972	0.969	0.918	1.006	1.040	0.970	
4249	Misc. Nondur.	0.901	0.894	0.905	0.942	0.967	0.882	1.120	1.085	1.055	0.963	0.933	1.084	

Footnotes:

#### Note:

The seasonal adjustment factors shown are estimates derived from a model that uses sample survey data as input. Therefore, these estimates may contain sampling error and nonsampling error. Additional information on the general form of the model and the X-13 ARIMA-SEATS program may be found at <a href="https://www.census.gov/data/software/x13as.html">https://www.census.gov/data/software/x13as.html</a>.

Data adjusted for seasonality but not price changes. Explanations of confidence intervals and sampling variability can be found on our website at <www.census.gov/wholesale/www/how\_surveys\_are\_collected/monthly\_methodology.html>.

Source: U.S. Census Bureau, Monthly Wholesale Trade Survey, March 6, 2024, Project No. 7503922 / Approval CBDRB-FY24-0002.

r Revised factors.

<sup>&</sup>lt;sup>1</sup>Combined factors for sales include the effects of seasonal variation, trading day differences, and moving holidays. Combined factors for inventories include the effects of seasonal variation and trading day differences.

<sup>&</sup>lt;sup>2</sup> Adjusted sales and inventories estimates for detailed kind-of-business levels in Table 1 are computed by dividing each "Not Adjusted" estimate by the combined adjustment factor for the corresponding kind of business and month. Adjusted estimates for broad kind-of-business levels are obtained by summing adjusted estimates at the appropriate detailed levels. Combined factors shown for broad kind-of-business levels may be used to approximate adjusted estimates at these levels, but the resulting estimates may differ slightly from the published estimates.

<sup>&</sup>lt;sup>3</sup> No significant seasonal pattern for this NAICS code was detected in the latest annual review of the seasonal adjustment for inventories. Therefore, the combined adjustment factors for inventories are set to one for this NAICS code.